

BLUEBAY MONACO

THE YACHT AS AN INVESTMENT OPPORTUNITY WITH A CHARTER MANAGEMENT CONCEPT

Price excl. VAT:	2.039.500 euro - 2 x MAN 1200hp engines - with full optional equipment
Discount:	500.000 euro
Selling price excl. VAT:	1.539.500 euro
Income from charter:	451.000 euro per year
Maintenance costs:	221.900 euro per year
Income net:	229.100 euro per year

We look forward to a personal meeting in which we will explain all the details to you. We look forward to you!

**NEW CAYMAN 62 / 19.3m
OFFER FOR INVESTORS**

**Many investors prefer a real
value to invest their money.**

Bluebay Monaco Sarl
2 Avenue de la Madone
98000 Monaco
www.bluebay-monaco.mc



This offer is suitable for an investor who would like to own a yacht and would like to finance the purchase price and the annual costs through a charter concept. An interesting profit can be achieved by reselling it after 5 years. The yacht can also be kept and continue to be chartered out.

DETAILED CALCULATION OF THE CHARTER CONCEPT IN THE CURRENCY OF EURO

Price excl. VAT:	2.039.500
Discount:	500.000
Selling price excl. VAT:	1.539.500

INCOME FROM CHARTER

Low season April, May, June:	30.000 per week / 5000 per day
High season June, July, August:	36.000 per week / 6000 per day

Charter high- and low season each 6 weeks,
= 12 weeks + 10 days day charter

Low season per year from week charter	180.000
High season per year from week charter	216.000
Low season per year from day charter	25.000
High season per year from day charter	30.000
Total income per year	451.000

ANNUAL COSTS OF THE YACHT IN CHARTER

Fully risk insurance	12.500
Berth	30.000
Salary for the Captain	42.000
Salary for the Stewardess	15.000
Social security for the crew Malta flag	7.200
Maintenance (underwater hull, service engines etc.)	25.000
Charter management (20% of the charter income)	90.200
Total costs per year	221.900

Please note: The entire calculation is based on empirical values and cannot be guaranteed!

ANNUAL CALCULATION

Total income per year	451.000
Total costs per year	- 221.900
Positive result per year	229.100

RISKS

Not achieving the expected charter income or change in value of yachts on the market. If the expected charter income could not be achieved, the yacht would have to remain in the charter for more than 5 years. If the market value of the yacht changes negatively after 5 years, it would reduce the net profit from the resale.

RESPONSIBILITY AND CHARTER AREA

The yacht is chartered out by Bluebay Monaco and used on the Côte d’Azur

The Cayman 62 Flybridge Yacht is currently under construction. At the moment the construction has stopped because the interior work is due and this should be defined by the buyer. The further construction is financed by the buyer.

The yacht can be delivered in 6 months from the signing of the contract. The charter can already start in 2022.

